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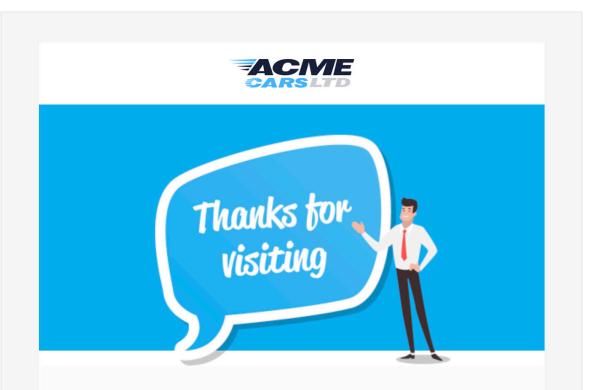
Communication

Template Samples



Test Drive Thank You – Part 1

Email subject: Thanks for coming to visit Daniel!



Dear Daniel,

The team here just wanted to say a sincere thank you for taking the time to visit our dealership recently to view our <u>2015 Toyota Yaris SX FWD</u>.

We recognise there are many options and considerations to be made when purchasing your next vehicle, so if there is anything we can do to help make this process easier, better informed or more enjoyable for you, please do not hesitate to ask.



2015 Toyota Yaris SX FWD View online

Our staff are proud of the knowledge they have built up over the years and we only too happy to answer any questions you may have.

We've actually recently stocked some similar vehicles to the 2015 Toyota Yar viewed, which may also be of interest to you.

I've listed a couple below. Please just click on each to get more info from our site, or if you prefer we'd be happy to talk you through the features of each in son.

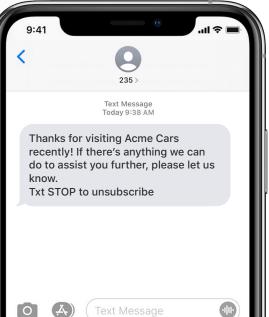


2002 Nissan Cefiro



2014 BMW R50

2008 Cadillac Escal



Test Drive Thank You – Part 2

Email subject: Can we help in any way Daniel?



Dear Daniel,

Thanks again for making contact a couple of weeks ago in regards to the <u>2015 Toyota Yaris SX FWD</u>.

We trust your search for a new vehicle is going well, but if you haven't managed to find your dream vehicle yet, let us know as we'd love to assist you further where we can.

To discuss your requirements further with one of our team, please just call us 0800 123 456 or email

email@address.co.nz.

Kindest regards,

The team at Acme Cars



2015 Toyota Yaris SX FWD View online

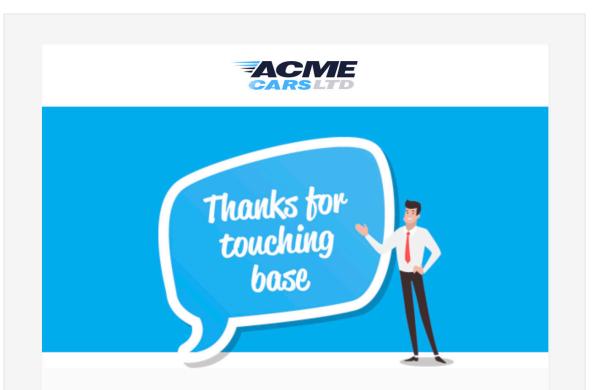
We really appreciate customer feedback and suggestions to help us improve our custor experiences. If you have any suggestions or comments about the service you received visiting us last, we'd love to hear from you. Simply email us at <u>email@address.co.nz</u> or on 0800 123 456 to let us know.

BuyerScore 🔶 🚖 🚖 🚖 🚖 4.82 | 249 reviews

9:41
Image: Image:

Enquiry Thank You

Email subject: It was great to hear from you Daniel!



Dear Daniel,

The team here just wanted to say thanks again for your recent enquiry on our 2015 Toyota Yaris SX FWD

We recognise there are many options and considerations to be made when purchasing your next vehicle, so if there is anything we can do to help make this process easier, better informed or more enjoyable for you, please do not hesitate to ask.



2015 Toyota Yaris SX FWD **View online**

Our staff are proud of the knowledge they have built up over the years and we' only too happy to answer any questions you may have.

We've actually recently stocked some similar vehicles to the 2015 Toyota Yari viewed, which may also be of interest to you.

I've listed a few below. Please just click on each to get more info from our we or if you prefer we'd be happy to talk you through the features of each in pers



2002 Nissan Cefiro 2000cc, Auto, 65,000km \$9,000



2014 BMW R50

\$10,000

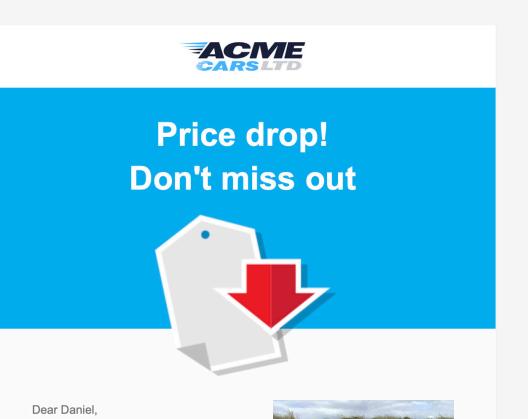
2008 Cadillac Escal 2000cc, Auto, 65,000km 2000cc, Auto, 65,000

\$11,000



Enquiry/Test Drive Price Drop

Email subject: We've just reduced the price of our 2015 Toyota Yaris...



Great news! Our <u>2015 Toyota Yaris</u> (the one you recently enquired on) has just had its price reduced. It's now **\$14,999** - a saving of \$500 on its previous price.

If you're interested in this vehicle at its new pricing, please give our friendly team a call on 0800 123 456 or reply to this email to discuss further. Note: Our price reductions do tend to be very popular, so we urge you to touch base soon if you are interested.

Kindest regards,

The team at Acme Cars



2015 Toyota Yaris SX FWD WAS \$15,499 NOW **\$14,999***

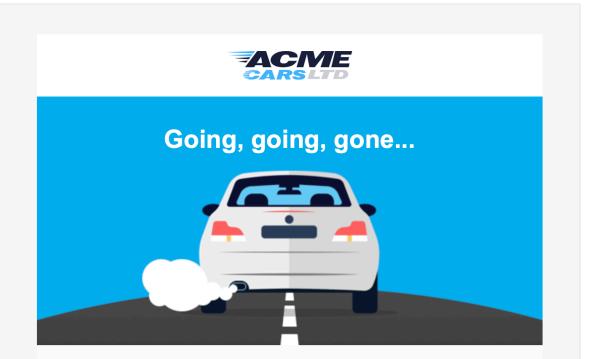
Thinking about finance?

Are you in need of finance to purchase your next vehicle? Complete our simple form to find out what we can offer you.

APPLY FOR FINANCE

Enquiry/Test Drive Vehicle Sold

Email subject: The 2015 Toyota Yaris you like has just sold but we have other great options...



Dear Daniel,

The Toyota Yaris SX that you were recently interested in at our dealership has just sold.

But fear not, we do have many other great options in stock right now, in fact we've listed a few similar ones below that may be of interest to you.

Still can't find what you're after? Please give our friendly team a call on 0800 123 456 or reply to this email - we'd be more than happy to discuss your requirements further.

Kindest regards,

The team at Acme Cars



2015 Toyota Yaris SX FWD SOLD



2002 Nissan Cefiro 2000cc, Auto, 65,000km



2014 BMW R50 2000cc, Auto, 65,000km



2008 Cadillac Escalade 2000cc, Auto, 65,000km

You might be interested in these...

Post Sale Thank You

Email subject: Thank you for choosing Acme Cars!



Thank you for choosing us

Dear Daniel,

The team here at Acme Cars just wanted to say thanks again for purchasing your new **2015 Toyota Yaris SX** from us.

We appreciate your decision to purchase specifically from our dealership and hope we have exceeded your expectations in both customer service and delivery.

We do pride ourselves on taking care of our customers and we'd like to assist you with your latest purchase as much as possible. From time to time, we'll send you helpful reminders as well as other useful information related to your vehicle, all in an effort to ensure you have the best experience you can with your new vehicle and Acme Cars.

Our business and reputation is built on great customer service and because of that we would love to also offer a warm welcome to any of your friends or family when purchasing their next vehicle. Just make sure you remind them to tell us you sent them.

Thanks again for choosing Acme Cars and we look forward to being of assistance to you over the coming months.

Kindest regards,

The team at Acme Cars

We really appreciate customer feedback and suggestions to help us improve our customers' experiences. If you have any suggestions or comments about the service you received while visiting us last, we'd love to hear from you. Simply email us at email@address.co.nz or call us on 0800 123 456 to let us know.



Post Sale Thank You



Level 2 12 Hazeldean Rd Addington Christchurch 8025 New Zealand

Daniel Smith 123 West S Rd Northridge Whangarei 1130 New Zealand

Wednesday, April 1, 2021

Dear Daniel,

The team here at Acme Cars just wanted to say thanks again for purchasing your new **2015 Toyota Yaris SX** from us. We appreciate your decision to purchase specifically from our dealership and hope we have exceeded your expectations in both customer service and delivery.

We do pride ourselves on taking care of those that matter most, and as a result it is our intention to assist you with your latest purchase wherever possible. From time to time, we'll send you helpful reminders as well as other useful information related to your vehicle, all in an effort to ensure you have the best experience you can with your new vehicle and Acme Cars.

Our business and reputation is built on great customer service and because of that we would love to also offer a warm welcome to any of your friends or family when purchasing their next vehicle. Just make sure you remind them to tell us you sent them.

Thanks again for choosing Acme Cars and we look forward to being of assistance to you over the coming months

Kindest regards,

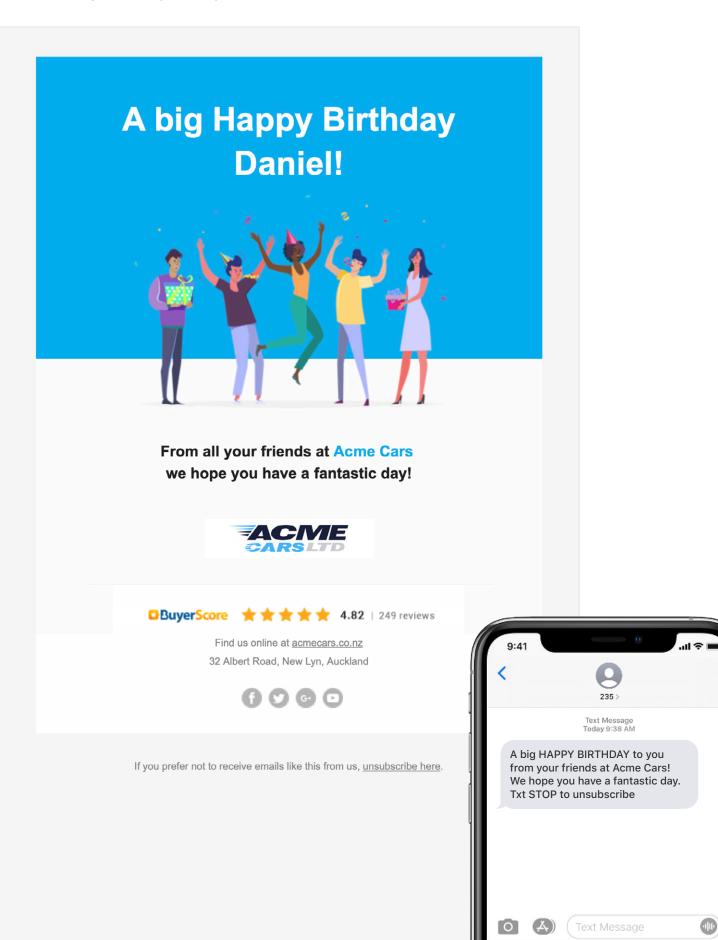
Your friends at Acme Cars

PS: We welcome any feedback you would like to give us about our service and your experience with Acme Cars. Please feel free to send through any suggestions or comments you have to sales@acmecars.co.nz.



Happy Birthday

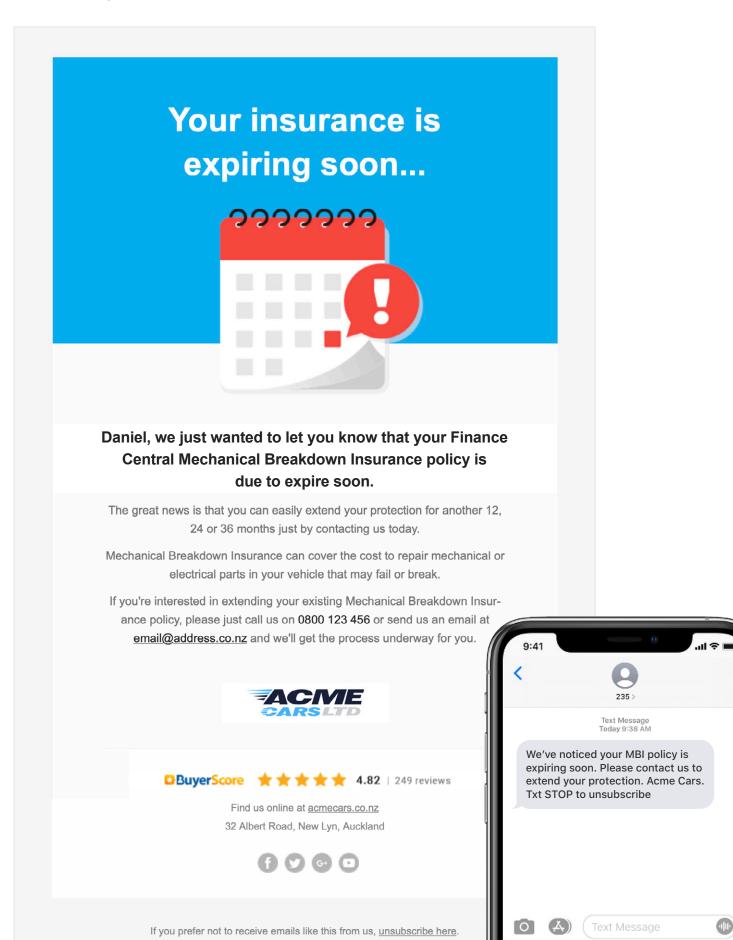
Email subject: Happy Birthday Daniel!





Renewal MBI

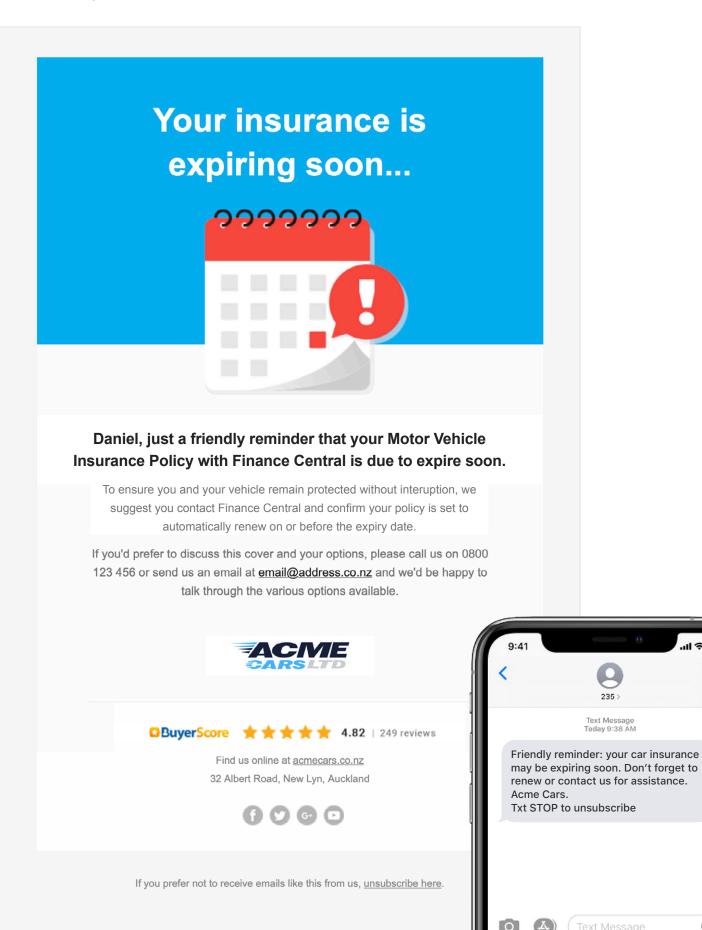
Email subject: Your insurance is expiring soon





Renewal MVI

Email subject: Your insurance is expiring soon

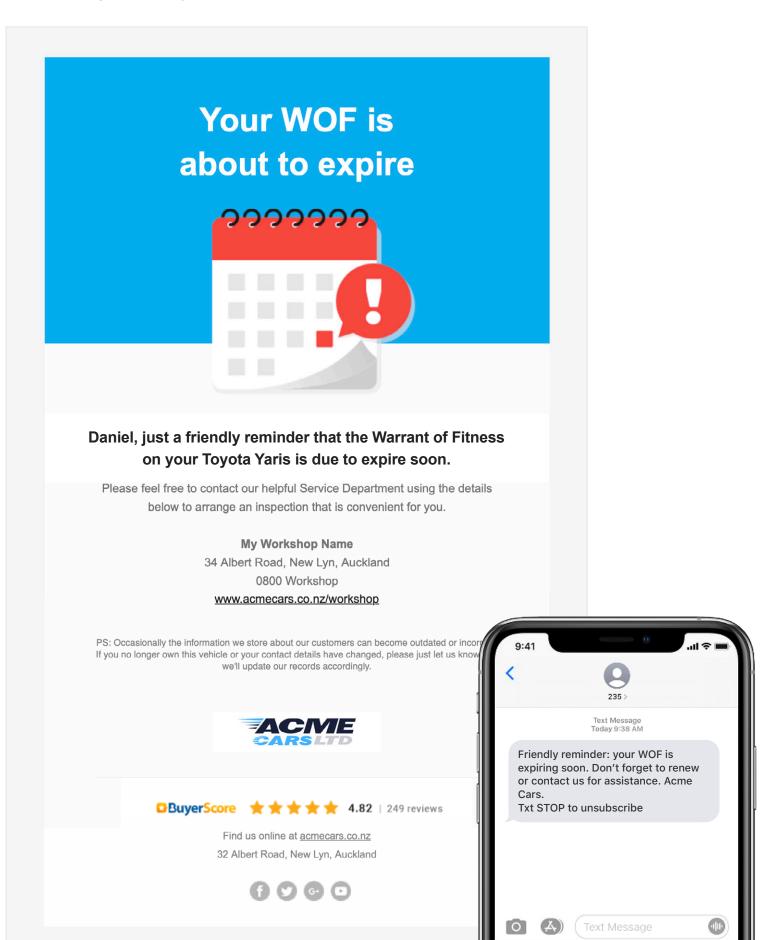


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Reminder WOF

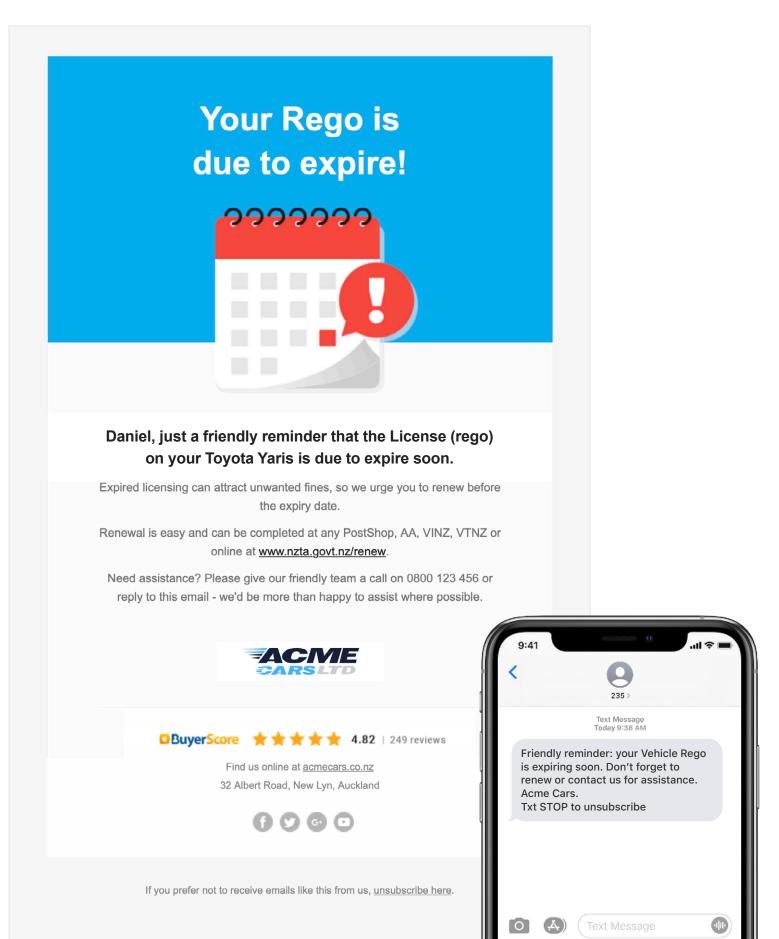
Email subject: Your Toyota Yaris Warrant of Fitness is due to expire





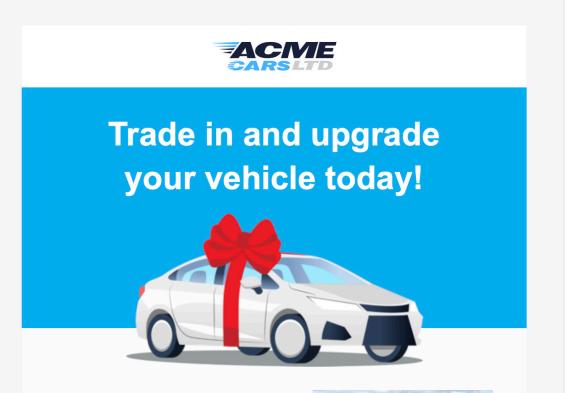
Reminder Rego

Email subject: Your Toyota Yaris vehicle registration is due to expire



Trade-in & Upgrade

Email subject: Trade in & upgrade your vehicle today Daniel!



Dear Daniel,

As a valued customer we are excited to introduce to you our Trade In & Trade Up offer, where we'll happily trade-in your current vehicle for a fair price and have you driving out in a newer one - usually same day.

We have a wide range of vehicles to choose from to suit any budget, including some we've handpicked here for you based on your current vehicle.



2015 Toyota Yaris SX FWD View online

If you've had a change in circumstance or lifestyle though and are perhaps lo to upgrade to something entirely different, let one of our team know and we c cuss other options we currently have in stock. Our large selection covers mo tomer requests, but we can also source vehicles outside of our stock, if we do quite have what you're after.



2002 Nissan Cefiro 2000cc, Auto, 65,000km \$10,000



2014 BMW R50 2000cc, Auto, 65,000km \$11,000



2008 Cadillac Escal m 2000cc, Auto, 65,000 \$12,000



AMPD»CRM

Trade-in & Upgrade

Daniel Smith 123 West S Rd Northridge Whangarei 1130 New Zealand



Level 2 12 Hazeldean Rd Addington Christchurch 8025 New Zealand

Wednesday, April 1, 2021

Dear Daniel,

We are excited to be able to offer you the opportunity to trade-in your current vehicle and drive away with a newer, later model vehicle - all for similar repayments to what you pay now.

In fact, we have a wide range of vehicles to choose from to suit any budget, including this one which we've handpicked for you.

Had a change in circumstance or lifestyle and looking to upgrade to something else? Let us know. Our large selection covers most customer requests, but we'd be more than happy to source you something outside of our stock, if we don't quite have what you're after.



2015 Toyota Yaris SX 4WD

The team at Acme Cars want to make this a fun and enjoyable opportunity for you. In fact many of our customers drive in with their old car and out with their new - the same day!

To take advantage of this offer, simply call us on 0800 623 687 or send us an email at sales@acmecars.co.nz and we'll take care of the rest.

Kindest regards,

Your friends at Acme Cars

PS: We welcome any feedback you would like to give us about our service and your experience with Acme Cars. Please feel free to send through any suggestions or comments you have to sales@acmecars.co.nz.

Seasonal Christmas

Email subject: Season's Greetings Daniel!

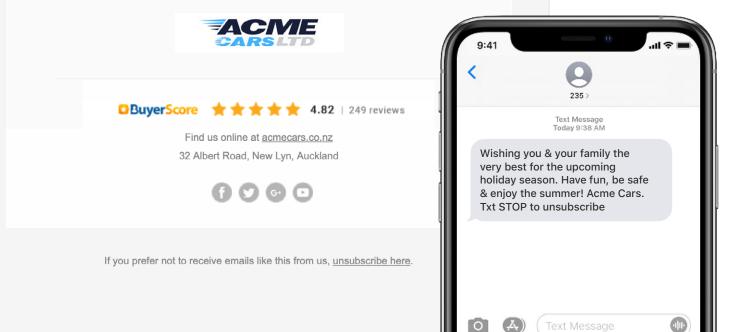


Season's Greetings Daniel from the entire team at Acme Cars

At this time of year we always like to reflect on the year passed and in particular our incredible customers. With that in mind, we would love to extend to you and your family, our very best wishes for the holiday season ahead and a very healthy, happy and prosperous year in 2022.

If there is anything we can do to assist you during this holiday season please do not hesitate to ask.

Have fun, be safe and enjoy the summer!



Seasonal New Year

Email subject: Kick off the new year with a new car...



Dear Daniel,

The entire team at Acme Cars would like to wish you the very best for the year ahead! It's hard to believe that 2021 is upon us and we hope yours has kicked off to a great start.

As always, this time of year brings about re-evaluation on certain aspects of our lives, which may also include your vehicle requirements. Have you had a change in circumstance or lifestyle? Wanting something different? Let us know as we'd love to assist you in finding your next car. We have a large selection of vehicles that cover most customer requests, but we'd be more than happy to source you something outside of our stock, if we don't quite have what you're after.

We've listed a variety of vehicles that we have in stock below. Please click on any to get more info from our website, or if you prefer, we'd be happy to talk you through the features of each in person.

Kindest regards,

Your friends at Acme Cars







2014 BMW R50 2000cc, Auto, 65,000km \$10,000





Seasonal Easter

Email subject: Celebrate Easter with some new wheels...



Dear Daniel,

No plans this Easter? We'll be celebrating Easter with fantastic deals, so clear your diary and hop on in to see us.

If you've been considering upgrading your vehicle or simply want a change, we're confident we have something waiting just for you. We've listed a variety of vehicles below that will be included in our Easter celebration. Please click on each to get more info from our website, or if you would prefer, we'd be happy to talk you through the features of each in person. We hope to see you there!

Kindest regards,

Your friends at Acme Cars



2002 Nissan Cefiro 2000cc, Auto, 65,000km \$9,000



2014 BMW R50 2000cc, Auto, 65,000km \$10,000



2008 Cadillac Escalade 2000cc, Auto, 65,000km \$11,000



2008 Cadillac Escalade 2000cc, Auto, 65,000km \$9,000



2002 Nissan Cefiro 2000cc, Auto, 65,000km \$10,000



2014 BMW R50 2000cc, Auto, 65,000km \$11,000

Seasonal Winter

Email subject: Winter's coming! Is it time to upgrade your car?



Dear Daniel,

Chilly mornings, icy road conditions, skiing, snowboarding - winter is coming in quick!

If you're considering upgrading your vehicle to one that will keep you toasty and safe this winter, or to get you to the mountain on time - look no further, we've got a fantastic range of vehicles to choose from!

Simply click on a vehicle to find out more info, or give us a call/email to discuss things further.

Kindest regards,

Your friends at Acme Cars



2002 Nissan Cefiro 2000cc, Auto, 65,000km \$9,000



2014 BMW R50 2000cc, Auto, 65,000km \$10,000







2008 Cadillac Escalade 2000cc, Auto, 65,000km



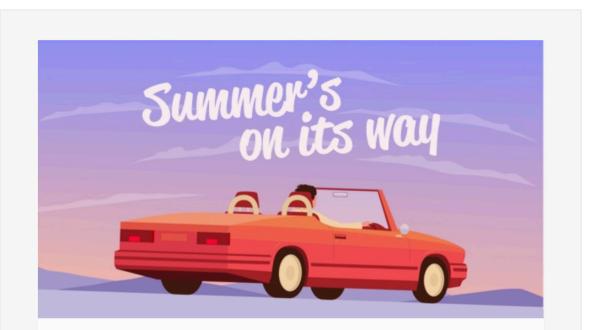
2002 Nissan Cefiro 2000cc, Auto, 65,000km



2000cc, Auto, 65,000km

Seasonal Summer

Email subject: Fancy a new set of wheels this Summer?



Dear Daniel,

Spring has sprung and Summer is fast approaching, which means it's time to start enjoying the warmer weather, and what better way to do that than with a new set of wheels.

We have a fantastic range of vehicles available right now all ready for summer. Please click on any to get more info from our website, or if you prefer, we'd be happy to talk you through the features of each in person.

Kindest regards,

Your friends at Acme Cars



2002 Nissan Cefiro 2000cc, Auto, 65,000km \$9,000



2014 BMW R50 2000cc, Auto, 65,000km \$10,000



2008 Cadillac Escalade 2000cc, Auto, 65,000km \$11,000



2008 Cadillac Escalade 2000cc, Auto, 65,000km \$9,000



2002 Nissan Cefiro 2000cc, Auto, 65,000km \$10,000



2014 BMW R50 2000cc, Auto, 65,000km \$11,000